
CLEANSPACE HOLDINGS SIGNS MAJOR US GPOs AND MEDICAL DISTRIBUTOR

9 February 2023. CleanSpace Holdings Limited (ASX: CSX, “CleanSpace” or the “Company”), an Australian company that designs, manufactures, and sells premium respiratory protection solutions for healthcare and industrial markets, today announces it has been awarded three healthcare distribution contracts for the North American/United States markets. Two of the supplier agreements are with leading Group Purchasing Organisations (GPOs) and the third contract is with a large national medical equipment distributor. Collectively, these leading organisations are part of a critical network of purchasing and distribution channels which service most of the 6,000 hospitals in the U.S - the largest healthcare market in the world.

CleanSpace has been awarded a national group purchasing agreement with Premier, Inc for the category ‘PAPR Systems’. The agreement allows Premier members, at their discretion, to take advantage of special pricing and terms pre-negotiated with Premier for the CleanSpace[®] Halo respirator range. Premier is a leading healthcare company, uniting an alliance of approximately 4,400 U.S. hospitals and 250,000 other providers to transform healthcare. With integrated data and analytics, supply chain solutions, consulting and other services, Premier enables better care and outcomes at a lower cost.

A purchasing agreement with a second leading Group Purchasing Organisation has also been secured with the internal education process completed and the CleanSpace[®] Halo range now available to members.

“We are excited by the opportunity to work with these well established and highly credentialed GPOs, and are looking forward to expanding our business with these hospital groups to provide premium respiratory protection in this market” stated Graham McLean, Interim CEO CleanSpace.

CleanSpace has also signed a non-exclusive multi-year distribution agreement with Medline Industries LP. Medline is the one of the largest manufacturers and distributor of medical supplies in the world, and has more than 34,000 staff, serving 2.5 million customers in North America. Onboarding of Medline’s internal sales teams is currently underway.

The agreements with these organisations represent important milestones in the Company’s healthcare sales and distribution strategy.

“Although it is too early to determine what revenue might be generated from these relationships, the agreements represent an important step forward for CleanSpace’s strategic growth initiatives in the US healthcare market” stated Bruce Rathie, Chair of CleanSpace. “We believe that CleanSpace Technology’s advanced premium solutions for the protection of US healthcare workers will deliver material benefits such as staff retention, cost efficiencies and best-practice management of exposure risks.”

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Authorised for release by the CleanSpace Holdings Limited Board of Directors

FOR MORE INFORMATION

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ABOUT CLEANSPACE

CleanSpace is a Sydney-based designer and manufacturer of respiratory protection equipment for healthcare and industrial solutions, founded by a team of biomedical engineers with experience in respiratory medical devices. CleanSpace is passionate about continually improving health outcomes, safety and standards of care for people who need it most. In the last 20 years, technology has driven unprecedented advances in medical equipment and transformed people's health. We have brought this to personal respiratory protection. The Company continues to invest in research and development programs resulting in differentiated design and approved products that provide compelling employer and user benefits. CleanSpace Respirators are a true game changer.

The respiratory protection market is estimated to grow to US\$10b market with 6% CAGR over the next 6 years. CleanSpace has world class leading technology and advanced solutions for large employers and their staff that significantly increases the level of personal protection (40 times more than disposable masks); improves ease of use and compliance; and achieves material cost savings and sustainability for their operations. Superior protection for frontline workers means better health outcomes for millions of people, now and into the future.